

Dear Ott

Just got your letter, have sent the MP books to two parties the other I can only write to personally saying I have no material beyond the book.

Really I have not. I had 2,000 circulars on a special offer made up once but they are all sent in the mails some time ago & went to pay some of my printing bill.

Send Barker names to Scranton to Mr. J. International Text Book Co., ^{1001 Wyoming Ave.} marked urgent & personal. I can't remember signing that check. I tell I never intended to in the first place but apparently it happened.

I am scribbling in haste Ott so excuse if Guess you can read it, anyhow I have good news & bad. We see our friend E. C. H. as is. According to our tests on his names we could not receive less than between 65700 & might reach 1000. The bulk of these should be in within the first 10 days we only got 114. Shoemaker swears Cole peddled the list with repeats & obsolete names besides cheating us out of 15,000. He is wild & I could kill him but I am saying nothing it will do no good. The good news is we have got so that 2 very good ICS lists can be made pay & the payments of them per unit is satisfactory. Boy but she is hard plugging. I believe they can see how it can be made pay, but I was banking on this mainly being Ott so we could get our mag. I have no other

news of it & in fact left in a great hurry
but next week I will have positive facts for you
I am going to tabulate figures & will send you a
duplicate

By the way that fraction booklet ~~is~~ a total
flop, never raised a flicker on my list & all her
thought it was a H.O. That's how much you can tell
about things, but we'll pull through Somers & be
together again.

Please excuse me I have a lot to do
but expect considerable data next week.

Yours to the last ditch

Geary