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Wed.

Dear pal Ot.

Just a few more lives in haste but to give you more definite data. I saw the I.C.S. man two weeks ago and he took the idea he requested that I get busy so that I have circulars etc out immediately. I worked every night last week but Monday all night long. I had no chance to write you Ot. They are going to try it out and if nothing happens to queer it I see him tomorrow and sign the contract. The way they do is circularise names over various lists and if they turn out they go ahead. This mailing will cost them thousands of dollars and they will not stop at one failure. I have to do not work for anyone else in this line after the first of July if it goes good then I will have a staff to run it in executive capacity as they have people who do the routine work. I told him that I had the best man in the world to work with me which is you. Of course you realise it will be a while before they know and fall will start the big business if the returns are satisfactory. If they are then we will be busy for life as I made an agreement to give them five different courses all of my books and all my mechanical inventions in physical culture They in return protect me and accept none others. The only trouble is Redmond and Engle, Redmond is doing all he can against me and has got the postoffice to stop my mail from Phila. Engle got scared of Redmond and Saturday ends me here and I will be out of a job. If they find out that I have anything to do with the I.C.S. they will try to queer it so I am on pins and needles till I see them tomorrow and sign the contract.

My course is a knock out Ot entirely different to anything you ever dreamt of and I firmly believe it will be a success and if you and I will never look back. Never worry I gave you my promise that that we go through together. WEDO. He has your name as my helpmate I will never consider anyone but you for old times sake. It is going to be a struggle for me with Bess moving and no money coming in but I will have to stick it and if the worst comes to the worst I will drive to you but it is imperative that I stick where the I.C.S. man wants me, to protect our interests. They have arranged that I got to be in Scranton next Monday to have photos taken for course.

Have you got those booklets done. Try and do the other two I have no time as this all must be done in the next two weeks. We have some orders for them. Redmond went to the office to investigate the Man Power co. The boys gave him some hot air but I know he did not fall. They are going to say that they got you to write the stuff for them and not me, if anything comes up.

Now goodbye Ot. Lets hope the times has swung round for us I fought like a demon for the chance and we hope nothing goes wrong. As soon as I know tomorrow I will immediately let you know if contract is signed.

As ever your faithful old pal

