

Dear Ott & Ethel

I just received the letter from Ethel & very glad to have it. You know I have only you people & Rest & Phil to look forward to letters, & it sure is a happy break to get them.

Yes I have been on the Frig. I have had a terrible cold, but that is not why I did not write, I wrote alright but I left her last Sunday night & asked a party who does some work here for me to mail it with the books. When I came back ^{Sati} yesterday they were still here.

Now listen Ott. I have reorganized the office. I made a little money extra & put it into getting the office up. We can't work without means. Yesterday (Sunday) I struck a great bargain. I got a couch, desk, bookcase, marble table, desk, swivel chair, folders & drawers file & 2 leather seated chairs all in wonderful condition with a few office utensils for \$36.00. I have a dandy plate now & have the card file which is getting proved fine.

This is what I'm hoping our side issue sells & I can develop outside stuff. I am after doing another concern mailing, stuffing & stamping. If I get that & get our mag. it should not be long to get on my feet & have something coming in. I am also after writing ad copy. I thought if I could build it up & see it will go with the A.C. & extra it will bring us together sooner, but so far it must be me & plus.

you have to meet expense on your hands now & when
you leave I want it to be sure you could look after
machines & magi & I would build up the business and
Altogether we might do fine, I believe so. It is too bad
distance between us is so great we could step out faster
but Ott I am making all the sacrifice I can & working
night & day for you as well as I. The unfortunate
part is you can't do much where you are, so by necessity
I must.

I have ordered 10 000 envelopes & 5000 written
appeals on the other side.

I was going thru the Barker memo's you sent &
I found your letter you wrote at that time. I was
surprised, but it is no use saying anything to what you
asked then as I have covered it since.

To Ott; I will not be able to go home or come
to you ^{for me}. I need all my time here to push things. I have to
prepare for something else if one thing flaps. I sure would
like to & you know that. I am dying to see Phil & Ben &
get awfully homesick at times. Tell Ethel I will sure
keep my eye on the Post office for her gift & thanks
with all my heart.

I am sure hoping the new year will prove
better for us, & I am still sticking. The other publishing
firm will tell me how far they can go after Xmas. They
are to have a meeting over it.

The L.C. & S are all done with the mag? as I
told you before

Well Ott I did out go to Secanton last
night owing to having to be here to receive the office
furniture & put things in shape. I have just done &
am real tired, but thank God it is done & now I
know where things are & can work better & in comfort.

All day I was thinking if you were only here.

Well better days ahead old man we will
come out. & lets hope soon

Wish you all the very best for Xmas &
the New Year bring us success & reunion.

Always your old Pal
Jery

I have no other news of anything or anyone
worth while