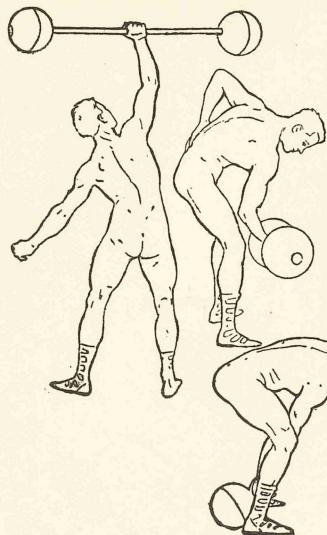


THE MILO-BAR-BELL-COMPANY.

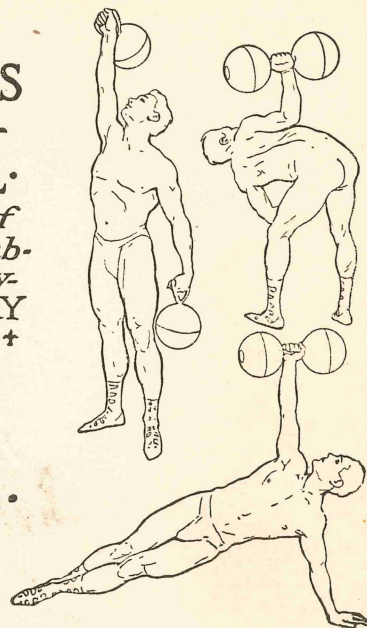


PATENTEES AND MANUFACTURERS
OF THE MILO-TRIPLEX-COMBINA-
TION-ADJUSTABLE-DUMB-BELL.
*Also Manufacturers of Adjustable Dumb Bells of
all Varieties. Originators of Progressive Dumb-
Bell Exercises, an Infallible System of Body-
Building.* OFFICES SHOWROOM & FACTORY
+++

2741 N. Palethorp Street

PHILADELPHIA, PA.

September 26, 1924.



Mr. Ottley Coulter,
Union town, Penna.

Dear Ottley:

At last I get the opportunity to answer your letter of recent date.

I received my tights that you sent the other day, and thank you for same.

I had a long letter from Pullum this week and things have been going very hard with him over there. In fact, he says everything is dead in the physical culture line in Britain. He had a very severe sickness and naturally things did not go as well during his sickness as when he was at the helm.

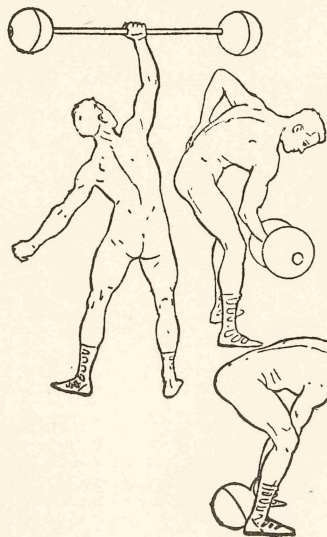
Willoughby left for Virginia last Tuesday. I really was glad to see him go, for he is one of these fellows that has his head up in the clouds all the time. He cannot see reason, all he sees is himself, everybody else is wrong. For a fellow of his age, on practical subjects, he is terribly dumb, all the time wanting to talk in the abstract, simply will not accept what does exist, otherwise he is a great enthusiast, but you know how sick you get of a fellow like that, talking all the while when you are working at it all day long too. Especially, when you cannot make him realize facts.

Liedermann is putting out a new book called "Muscle Building", which will be on the market any day now, and is writing another one entitled "Strong Men" I have met!

I read the proofs yesterday for the A. C. W. L.A. and will forward you such material when I obtain it.

Mr. Redmond is now editor of Strength, Mr. Calvert only writes an article monthly, he devotes his other time to other personal subjects.

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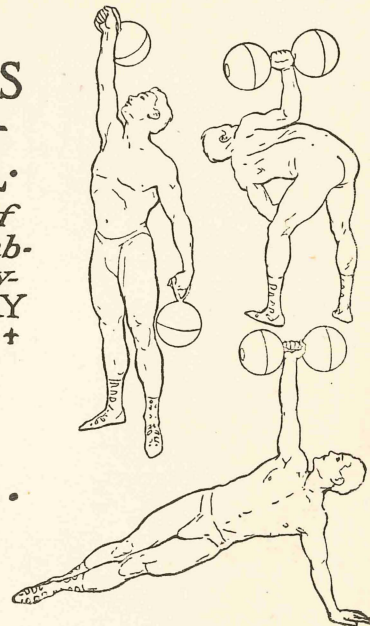
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2741 N. Palethorp Street

PHILADELPHIA, PA.

September 26, 1924.

--2--



I wrote Barzen explaining our attitude, and he never answered, so I guess we hit him pretty hard.

I expect Dennis down to-morrow, when I am going to take a bunch of pictures of him, and put him over in Strength. I feel that he is one boy who appreciates what you do for him, not like Willoughby, who wants everybody's advice and then profit by it, give him all kinds of boosting and then thinks he deserves it and did it all himself.

I am glad that Core is such a good scout with you and I hope all will go well with you.

I am sorry that you are so far away, but I would love to drop in on you at week ends, but I think in the future we can make things possible, where you will come to Philadelphia frequently.

The weights for Mr. Bernard are not ^{David for} plate loading, and the price for them was the regular price per pound, as we use to have them cast for. You pay the price and collect from Mr. Bernard.

I want you to give me your best records on those various lifts that you performed in the Brooklyn Contest, and I will give you recognition immediately, although I have no diplomas, but we are compiling a record book here and I will put your name down. Therefore, you will be officially recognized; as soon as we obtain other diplomas, you will receive them.

I am glad to note that your department did not get away with the dope they tried to put over on you. I know you are O.K. and always will be.

Well old chap, I guess I will have to close now and wish to hear from you in the future, and all is well with your family and Ethel.

Very slowly, I am becoming reconciled to this burg. It will be better when Bess gets over here, as she contemplates doing.

Wishing you the best of luck, your old Pal

gfj;gg.

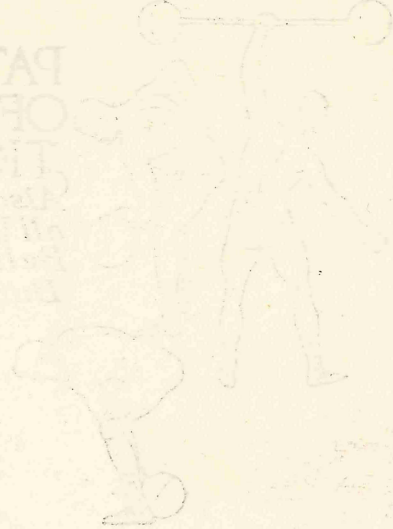
P.T.O.

George

THE MILO BAR-BELL COMPANY

PATENTEE'S AND MANUFACTURERS
OF THE MILO-TRIPLEX COMBINA-
TION ADJUSTABLE DUMB-BELL

2711 N. Philadelphia Street
PHILADELPHIA, PA.



I wrote Barram explaining our attitude, and he never answered.

I expect he will come down to know when I am going to make a bunch of pictures of him, and put him over in strength. I feel that he is one boy who would be a good advertisement for Milo. I will try to get him to give me a picture of himself, and then I will make a picture of him and then I will make a picture of him and then I will make a picture of him.

I will give the bill against Otter to my husband
Strength Co. He owes us just about \$2,000.00.

What I should be owe Otter, they tell me it is the same with them.

Imagine Buetter has not paid us a penny for an ad since he started. Let us

He must be hood.

Worse than the poor of Apollo

for we did pay our debt

Well, I will be glad to be reconciled to this way. It will be better than we get here, as she contemplates going.

Wishing you the best of luck, your old pal