



George F. Jowett
Expert and Consultant in Charge

The JOWETT INSTITUTE of PHYSICAL CULTURE

INCORPORATED

597 FIFTH AVENUE NEW YORK CITY

PHONE VANDERBILT 1808

*Specialists in Physical Perfection, Diet, Health Massage
and Physical Correction*

Monday.

Dear Pal Ottley.

It seems like old times to see our names stuck on a letterhead once more, this time I hope it will be for a clean up.

I see you have been busy in your garden and I would just love to be there to eat some with you, and I hope I will be soon.

With reference to the Man power they are not going fast due to the season which is always stagnant this time of the year and through August. Do not consider paying anything on them I will take care of that, you concentrate on your home. I do not need money so bad yet and I do not want you to send me any old man. I have not had a job since I left New York, but have been doing odd things to keep me going. In fact it would be almost impossible for me to take a job for they call me up asking me to do one thing and another, and send for me to go up. Last Thursday I had a rush call to leave for Scranton immediately as they were balled up in the cuts. I straightened it out and have to leave again tonight to see some other material is put through right and I expect to be there all week.

I have not heard anything from Redmond and I sure will not settle without proper advise. He has not come across with the names and claims he has not got them, same with the minutes of the meetings. Berry is a liar as he wrote them for a year or more, now he says he knows nothing of them. There is no law to make him produce as I have to prove he has them and how can I do that. I know he will not take any Man Power ads but here is what I thought if he does not pay you, why not sent in a quarter column add to John Slean the advertising manager in New York. He will put it in and in fact you can run one for three months it would leave a balance of a few dollars but I would take care of it. The ad would not have to read Man Power but something on the Secret of Strength with your address, State they are in four parts and for a limited time are selling for \$2.00. I will make you a rough sketch of an ad for you to follow if you like the idea. As you get the orders you can send them down to me and I will send out the Man Power Series. They are certainly worth the money when you place them alongside of the trash that Earle is sending out in a rotten get up. You are writing better Ott. Your stuff has more punch and interest. is less explanatory but still delivers the goods. I like them. If you would prefer to put out a little booklet about the size of the Apelle booklet and use the cuts you have, and let it run about eighteen pages and sell for \$1.25 I may be able to make arrangements with another printer to do some for us, and you could write it as the author using your name and I would see how nice I could get it up and how cheap. The only draw back to this would be we would have to keep up the ads, which might be O.K. and we could always enclose a circular of the Man Power stuff. Now Ott if any investigations are made about me and the Man Power you must always understand that it is your proposition and I have nothing to do with it but being old friend my friend

RESULTS POSITIVELY GUARANTEED

Gallagher is working with you and loaning you the address and ~~xxxx~~ receiving mail. You are together. You write and he takes care of details. I have just done a little proof reading for you from the printer and that is all. You see, the I.C.S. will not allow me to have anything to do with any other thing in P.C. line while they are operating the proposition.

About the publication of a magazine. I was not able to see the publisher due to the fact I was called to Scranton, but I broached it to the I.C.S. and they will do it if things go so maybe I had better wait for them to do it, though I will talk to the publisher and we may ring in an another as the A.C.W.L.A. official organ. I am getting the A.A.U. not to recognise any other asso but ours, which will knock Redmons on its arse.

I have not got any of our stuff yet but will send you some as soon as I get it. Do you want some letter heads and envelopes? We are going to make some changes on the catalog for they have balled us up and may get me in some trouble. I gave them a lot of photos some to use as pupils others as endorsements and others as garnishment. They got them balled up and called some pupils who I know will object, so I will have to get after them as soon as the catalogs are out and apologise before Redmond and Berry gets them against me. I will put some others in.

By the way and Ad is being run in six mags for Sept.

We are making a real knock out installment proposition which no others can compete with us on because they have not the collection systems and it would cost too much for one or two, but the I.C.S. have a huge collections agency on a hundred things or more and have the science of it. Two plans. One \$3.00 down and \$5 a month. The other \$1.00 down and \$3 a month. It ought to bring them in. I am trying to scheme to buy Redmonds mail list through another firm. He will go mad if he knows it is mine. By the way he is laughing he has got me out of the busines and that I cannot get a job in the game. What a kick in the arse he will get when he sees the ads, catalog, dumb-bells and knows who is behind me. I have been told to say it is my own proposition, that no one is financing it, but the way he will find out is because the advertising man who handles the I.C.S. stuff is a great friend of Redmonds. But he can do me no harm as they know the truth and he had better shut up and he will.

I may go home next week if I do I want you to do something for me. I have a girl who worked for Redmond and is a relation of Miss Kosyk who caused all the trouble. She is getting me all the dope and I am keeping friendly at the lawyers advise so she can keep me informed. I tell everybody I am in Pittsburg and all my personal matters are care of you, so she will probably write me care of you and I will mail you a letter to send to her so she will think I am with you. I do not want them to know where I am or what I do. I was advised to blind them and I have so far for hw, Redmond is always inquiring where I am. I do not want him to serve papers on me. He has been served. This girls name is Kosyk also. She hates Redmond and will do anything to queer him. So far she has managed to post me so I keep him blind. When you get her letter mail it to this pHila address tome.

The mailings have not gone out owing to the tie up. They go out this week but I will not know for thirty days after.

I never got my money from Engel. He is a rotten swine. But I am glad I am away from them all and hope all will go well for us both now Ott so that we can look back on the hard times and smile.

I will write to you from Scranton.

If you want to write to me write to me care of Bess at P.O.Box 76. Morrisburg Ontario. Canada.

As ever your pal into the last ditch.

