



Mr. C. R. Coulter,
201 Westside Ave.
Hagerstown, Md.

Dear Sir:-

Normal course tickets can be secured at the following rates:-

One month ticket	-	\$25.00
Three "	"	- 50.00
Six "	"	- 75.00
Yearly	"	- 100.00
(Instruction daily)		

Instruction in heavy developing work, weight-lifting, muscle posing, etc. can be had at \$2.00 per lesson, \$15.00 for a course of twelve lessons or \$25.00 for a course of twenty-five lessons. The developing work would be included in the normal course tickets.

I am sorry to inform you we have run all out of our regular booklets and catalogues but have enclosed some general literature which will give you some idea of the many high-grade health, strength, body-culture exercise and training courses conducted here.

Any other information desired will be cheerfully given on request to

Yours for health and clean sport,

William J. Herrmann

July 5, 1916.

WJH/A